



Working with Your Buyer's Agent

As an NP Dodge Sales Associate and your Buyer's Agent, I have your real estate needs in mind every step of the way, from your first showing through the closing of your home.

As your Buyer's Agent I will:

- Promote and protect your interests!
- Sign an agency disclosure saying I will represent you, "the buyer".
- Locate and show available properties, pointing out strengths and weaknesses to you.
- Provide important information about the neighborhoods, floor plans and resale characteristics.
- Counsel you about the property values.
- Keep your bargaining and financial position confidential.
- Advise you on offers you may want to make on the property.
- Submit offers to purchase, promptly.
- Respond honestly and accurately to questions.
- Consult with you regarding counteroffers.
- Negotiate only on your behalf.
- Follow-up on needed corrections and/or repairs.
- Supply information for any services requested.
- Provide guidance and support throughout the closing process.
- Perform loan analysis from multiple lenders to help determine the most favorable loan for you.

